**Company Overview:**

Razor is a strategic consultancy supporting clients with their business and technology transformation initiatives. We mobilize the right people, skills and technologies to help organizations improve their business performance.

As a Women Owned Small Business WOSB/WBE, Razor is committed to creating innovative, flexible solutions for our clients. Our desire to succeed drives us to innovate on behalf of our customers. Our mission to elevate clients from status quo will secure their future.

**Differentiators:**

* Management team with over 25 years’ experience providing innovative technologies and superior service to find the right solution for each of our customers.
* National proactive recruiting model focused on building relationships with the top talent
* Client-Relationship Management
* Subject Matter Experts (SMEs) with industry knowledge to tailor solutions to each client
* Our People – qualified and passionate
* Strategic Mix of Technology and Business Solutions
* We have experienced, vendor-certified consultants with functional and technical expertise.
* Our people are consistently rated above industry standards in client evaluations.

**Core Competencies:**

* Agile Transformation
  + Augmenting Agile teams throughout the development organization
  + Agile methodologies (SAFe, DAD, LeSS, Nexus, etc)
  + Agile Training
  + Agile Coaching
  + Launching Agile teams
  + Agile Readiness Assessments
  + Promoting sustainable Agile execution across the entire enterprise
  + Solutions Experts
  + Scrum Studios/Off-site
* Digital Transformation
  + Digital Integration and Transformation
  + Product Design & Development
  + User Experience and Visual Design
  + Data Strategy + Management
  + Performance & Process Improvement
  + DevOps
* PMO Services & Project Management Consulting
  + PMO Deployment, Operation, and Enhancement
  + Project Portfolio Management (PPM)
  + Organizational Change Management
  + Demand Management
  + Scorecard Development
  + Project Management Methodology Implementation
  + Strategic Alignment and Communication
  + Project Management Maturity Advancement

**Past Performance:**

**AGILE TRAINING**

Established an Enterprise Agility team for a major financial services firm. After establishing the current state project needs our team conducted intensive, hands-on trainings at the executive and team levels and scaled Agile across the development organization.

**AGILE SCRUM**

For a major Health Insurance firm our Enterprise Agility Team championed the project and set a prioritized roadmap. Kanban and Scrum methodologies were used as best fit solutions for different teams Interactive training meant employees experienced Agile firsthand.

**PMO**

Helped a major financial services firm establish an Enterprise Project Management Office (EPMO). We partnered to develop a roadmap for EPMO formation, while coaching and mentoring the EPMO team to drive ongoing results. Client saw a 40% improvement in closing projects during first 6 months of EPMO.

**DIGITAL INTEGRATION ROADMAp**

Performed a usability assessment, developed a code stabilization plan, and established a baseline for program/project management quality. At the end of the assessment, our team presented a digitally integrated roadmap of recommendations to address system shortcomings and move toward a more solid technology infrastructure.

**DUNS:** **081158000**

**CAGE:** **83XH6**

**EIN: 82-4673665**

**NAICS:**  **561320 Temporary Help Services**

**541512 Computer Systems Design Services**

**541511 Custom Computer Programming Services**

**541512 Computer Systems Design Services**

**541513 Computer Facilities Management Services**

**541519 Other Computer Related Services**

**541618 Management Consulting Services**

**541690 Scientific and Technical Consulting Services**

**561990 All other support services**

**611420 Computer Training**

**541611 Administrative Management and General Management Consulting Services**

**541990 All other professional, scientific, and technical services**